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## THE DIRECTOR OF CENTRAL INTELLIGENCE

WASHINGTON, D.C. 20505

National Intelligence Council

26 August 1982

MEMORANDUM FOR: Lt. Gen. Philip C. Gast  
Director  
Defense Security Assistance Agency

SUBJECT: Intelligence Estimate of the High Technology  
Arms Market [redacted]

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1. The Director of Central Intelligence has requested that a Special National Intelligence Estimate be prepared on the implications for the United States of the possible increase in demand for high technology weapons in the aftermath of the Falkland Islands and Lebanon conflicts. A copy of the concept paper for this Estimate is attached for your information. In developing this Estimate, we need data on worldwide production, cost, and exports of certain weapons systems. DIA will provide data on foreign production and exports. We hope that DSAA can provide similar data for the US in order to determine relative market shares. Specifically, we would like to know the estimated annual production rate, export rate, and cost of US weapons systems currently in production for the following categories: fighter aircraft, airborne early warning aircraft, tactical missiles, tanks, drones/remotely piloted vehicles, and electronic countermeasures equipment. The attached data outline provides a format for organizing this information. [redacted]

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2. I have asked [redacted] my office to draft this Estimate. We hope to have a draft completed by 15 September. He has discussed the data requirements with Colonel Peter in your Policy/Plans Directorate. If you agree to assist us by providing the necessary data, I will have [redacted] work out the details with Colonel Peter. [redacted]

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H. F. Hutchinson, Jr.  
Acting Chairman

## Attachments:

- A. Concept Paper
- B. Data Outline

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